



WILLIAMS TILE & TERRAZZO COMPANY, INC.

TILE, TERRAZZO & MARBLE CONTRACTORS
1870 SOUTH COBB INDUSTRIAL BOULEVARD / SMYRNA, GEORGIA 30081-1000

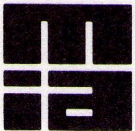
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February 04, 1987



To Whom It May Concern:

In the past three years we have entered into supply contracts with Mauro Porcelli and Company for three large projects. We have been extremely satisfied with their performance and professionalism.

The projects are as follows:

- (1) Macy's Department Store in Atlanta, Georgia. This project had flooring and wall material; approximately 6 containers.
- (2) Macy's Department Store at Lenox Square Shopping Center in Atlanta (Buckhead), Georgia. This project had flooring and wall material; approximately 4 containers.
- (3) Ashley Towers; Tampa Street, Tampa, Florida. This project had flooring and wall materials. As we were about to complete this project with approximately 6 containers, the owner leased a large amount of space to a bank that required about 1½ containers to be fabricated very rapidly and shipped by airfreight. They did an extremely good job of meeting the schedule and allowing us to complete the project ahead of schedule. The crating and packing was so good we did not have any breakage.

We were particularly impressed with the manner in which they packed the materials in all of these projects. All elevations were crated together so they came out of the crate and on the wall, which minimized breakage and saved labor time on the sorting and setting.

I would not hesitate to award Mauro and his son, Vito, any project as I have the utmost confidence in their abilities and dedication.

Sincerely yours,

WILLIAMS TILE & TERRAZZO CO., INC.

Kenneth R. Williams
President

ARRIVO

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